



*Indian Transformer Manufacturers Association*  
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ITMA/11 /2019                      CIRCULAR NO.222/2019    11<sup>th</sup> February 2019

To All Members,

Sub :Executive Council Meeting to be held on 8<sup>th</sup> March 2019 at 11.00 A.M. onwards in ITMA's Office, Vaishali, Ghaziabad

Reg: Observations from one of our member Mr. Pradeep Agarwala on agenda item no.4 i.e. ITMA's forthcoming International Conference (TRAFOSEM-2019)

Dear Member,

As you are aware that ITMA's next council meeting is scheduled on 8<sup>th</sup> March 2019 for which agenda items and request your participation has already been sent. One of our senior members Mr. Pradeep Agarwala of Jay Bee Industries has forwarded his comments/observations on the agenda item no.4 i.e ITMA's forthcoming International Conference on transformers (TRAFOSEM- 2019) , copy attached for your reference.

You are requested to go through the observations of M/s Jay Bee Industries and forward your comments/views within a week's times on the issue so that same could be discussed during the meeting on 8<sup>th</sup> March 2019 .

Thanking You

With best regards

[B.LAL]  
DIRECTOR GENERAL

Encl: As Above

**From:** Pradeep Agarwala [<mailto:pradeep@jaybeeindustries.com>]

**Sent:** Friday, February 08, 2019 1:27 PM

**To:** ITMA <[itma\\_2006@itma.org.in](mailto:itma_2006@itma.org.in)>

**Subject:** Re: Executive Council Meeting to be held on 8th March 2019 at 11.00 A.M. onwards in ITMA's Office, Vaishali, Ghaziabad.

Dear Mr. Lal,

**Regarding TRAFOSEM 2019.**

**I think that the theme should not be based on technical improvements etc. in the manufacture of transformers because there is no scope in that direction as of now and that is not the need of the hour as far as the transformer industry is concerned. We need immediate redressal on various issues to Put the Industry on a sound footing.**

The transformer Industry generally is facing losses and difficulties all around in the wake of:-

STANDARDISATION ANOMALIES VIZ. COMMERCIALY NON ACHIEVABLE LOSSES FROM THE RAW MATERIAL CONVENIENTLY AVAILABLE. ETC.

DUAL CERTIFICATION and the COST BURDEN THEREOF ON THE INDUSTRY AND DELAYS ASSOCIATED WITH IT.

NON STANDARD MAINTENANCE & OPERATION PRACTICES CAUSING RAMPANT DAMAGE AND LOSS TO THE INDUSTRY AND RESULTING IN POWER OUTAGES.

UN- REASONABLY LONG WARRANTY PERIODS MORE THAN 12/18 MONTHS EVEN EXTENDING UPTO 6/7 YEARS NON CONDITIONAL WARRANTIES.

UNREASONABLE COMMERCIAL REQUIREMENTS OF THE CUSTOMERS VIZ. LARGE BANK GUARANTEES/PERFORMANCE GUARANTEES, HUGE EARNEST MONEYIES ETC.

**PAPERS SHOULD BE INVITED FROM ALL QUARTERS FOR SOLUTIONS TO THESE PROBLEMS SO THAT THE TRANSFORMER INDUSTRY COULD SURVIVE.**

I REQUEST THE PRESIDENT ITMA TO PUT THIS IN THE AGENDA FOR THREADBARE DISCUSSIONS IN THE EXECUTIVE MEETING ON 8 TH MARCH.

IF YOU FEEL PROPER YOU MAY CIRCULATE MY VIEWS TO THE MEMBERS FOR THEIR COMMENTS BEFORE THE MEETING.

REGARDS

**Er. Pradeep Agarwala**